# Social Media Breakout Session

Viqui Dill, STC Senior member

### Two ways of producing and consuming content

I have observed two different ways that we think about our social media content.

### Newspaper article



The reader seeks out the content, picks it up, opens it, and reads headlines cover to cover.

#### Articles

- One writer, one article
- Well-crafted headline
- Heavily edited body
- Detailed as possible

#### TV commercial



Viewer chooses a channel but is otherwise passive, watching whatever is on the screen at the time.

#### Commercials

- Many commercials
- Many times of the day
- Many days of the week
- Short bursts

## How about you?

What kind of consumer are you? What kind of producer are you?

	Consumer	Producer
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<b>in</b> LinkedIn	Wews  With the state of the sta	News  With the part of the par
Twitter	News  When the state of the sta	News  States the states that the states the states the states